

# **Market Transparency Report**

Monthly Guide to the U.S. Retail Fixed Income Markets

**March 2015** 

As of Mar. 31, 2015

## www.tradeweb.com

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## Overview

## **About the Market Transparency Report**

The data and analysis contained in this monthly report are intended to provide transparency into the dynamics of the U.S. Fixed Income markets for retail investors. The report presents the important trends in the market, including trade volumes, most active issuers, yield/spread movements and buy/sell ratios. Retail trades are defined as odd-lot transactions under 100 bonds (i.e. less than \$100,000 par value). The retail market is much smaller than the institutional market on a par value basis, but it accounts for more than 2/3 of the trades that occur in the marketplace.

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# Monthly Change in Market Data: March vs. February

| Security  | Median Yield | Daily Trade<br>Volume | Buy-to-Sell<br>Ratio |
|-----------|--------------|-----------------------|----------------------|
| Agency    | -6 bps       | -7.4%                 | -0.2                 |
| CD        | -5 bps       | -1.4%                 | -0.1                 |
| Corporate | -25 bps      | -7.6%                 | 0.0                  |
| Municipal | 9 bps        | -0.8%                 | -0.1                 |
| Treasury  | -17 bps      | -11.3%                | 0.0                  |

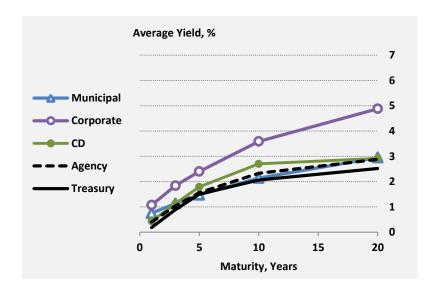
For monthly security trend data, see slides 5, 6 and 7



## **Yield Matrix**

| Average Yield, % | Asset     |     | Mat |     | Median |     |                 |
|------------------|-----------|-----|-----|-----|--------|-----|-----------------|
| Mar-15           | Class     | 1   | 3   | 5   | 10     | 20  | Maturity, Years |
|                  | Treasury  | 0.2 | 0.9 | 1.5 | 2.1    | 2.5 | 1.2             |
|                  | Agency    | 0.4 | 1.0 | 1.6 | 2.3    | 2.9 | 3               |
|                  | CD        | 0.4 | 1.1 | 1.8 | 2.7    | 2.9 | 1.5             |
|                  | Corporate | 1.1 | 1.8 | 2.4 | 3.6    | 4.9 | 5               |
|                  | Municipal | 0.8 | 1.1 | 1.5 | 2.1    | 3.0 | 14              |

|                    |                       |            |      | Mat  | Median |     |     |                 |
|--------------------|-----------------------|------------|------|------|--------|-----|-----|-----------------|
| <b>Asset Class</b> |                       | Rating     | 1    | 3    | 5      | 10  | 20  | Maturity, Years |
|                    |                       | AAA        | -    | -    | -      | -   | -   | -               |
|                    |                       | AA         | 0.6  | 1.5  | 1.5    | 2.9 | 3.9 | 3               |
|                    | Financial             | Α          | 0.8  | 1.5  | 2.1    | 3.2 | 3.7 | 5               |
|                    |                       | BBB        | 1.2  | 2.2  | 2.5    | 3.8 | 5.4 | 8               |
| Composato          |                       | High Yield | 1.9  | 3.3  | 3.9    | 4.8 | 7.4 | 4               |
| Corporate          |                       | AAA        | 0.5  | -    | 1.7    | 2.5 | 3.6 | 6               |
|                    | Non                   | AA         | 0.4  | 1.2  | 2.0    | 2.7 | 3.8 | 4               |
|                    | Non-<br>Financial     | Α          | 0.7  | 1.6  | 2.2    | 3.2 | 3.9 | 6               |
|                    | Fillalicial           | BBB        | 1.0  | 1.8  | 2.8    | 4.1 | 5.3 | 8               |
|                    |                       | High Yield | 1.5  | 4.5  | 6.3    | 6.6 | 8.0 | 6               |
|                    |                       | AAA        | 0.5  | 0.9  | 1.2    | 1.8 | 2.7 | 13              |
|                    | C                     | AA         | 0.6  | 1.0  | 1.4    | 2.1 | 3.0 | 11              |
|                    | General<br>Obligation | Α          | 0.7  | 1.1  | 1.5    | 2.2 | 3.0 | 10              |
|                    | Obligation            | BBB        | 1.0  | 1.4  | 1.6    | 2.5 | 3.3 | 15              |
| B.G i ai m. a l    |                       | High Yield | 11.8 | 10.5 | 10.5   | 8.5 | 8.9 | 12              |
| Municipal          |                       | AAA        | 0.6  | 0.9  | 1.3    | 1.8 | 2.4 | 9               |
|                    |                       | AA         | 0.6  | 1.0  | 1.4    | 2.0 | 2.8 | 14              |
|                    | Revenue               | Α          | 0.7  | 1.2  | 1.6    | 2.3 | 3.0 | 18              |
|                    |                       | BBB        | 0.9  | 1.9  | 2.0    | 2.6 | 3.2 | 19              |
|                    | DAGE DEDO             | High Yield | 10.4 | 10.1 | 8.8    | 7.8 | 7.1 | 15              |



Source: TRACE, RTRS (MSRB's Real-time Transaction Reporting System) and Tradeweb Direct as of 3/31/2015.

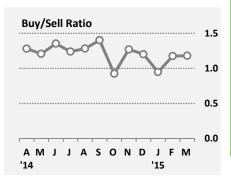
- The yields in each cell for Corporate/Agency/Municipal are the weighted average yield based on odd-lot customer buy transactions reported in TRACE/MSRB.
- The yields in each cell for Treasury/CD are the weighted average yield based on buy transactions on the Tradeweb Direct Platform.
- The weights are based on transaction size.
- Yield summaries for Corporate and Agency exclude transactions in callable or floating-rate coupon bonds.
- Yield summaries for Municipal exclude transactions in taxable bonds.
- See appendix for the definition of maturity and rating buckets.



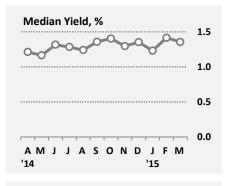
# Treasury, Agency, CD Transaction Trend Summary

# Treasury Median Yield, % 0.6 0.5 0.4 0.3 0.2 0.1 0.0 A M J J A S O N D J F M '14 '15 Daily Trades, Apr. 2014= 100 120 100 80

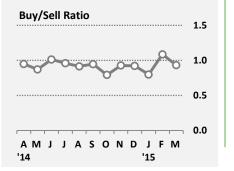




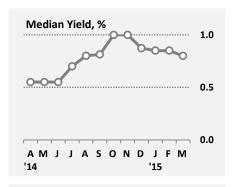
### **Agency**



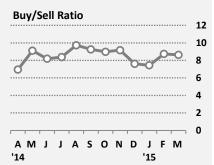




#### CD







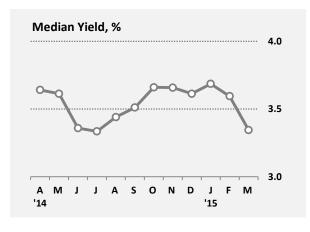
Source: TRACE and Tradeweb Direct as of 3/31/2015.

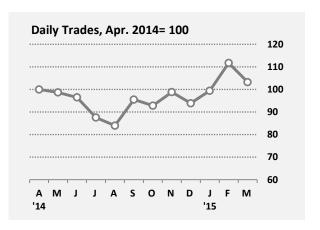
Treasury and CD are based on transactions on the Tradeweb Direct Platform. Median yields are based on all customer buy transactions.

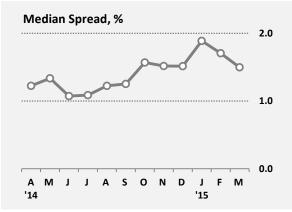
Agency is based on odd-lot customer transactions (<100M) reported in TRACE. Median yields are based on all odd-lot customer buy transactions.

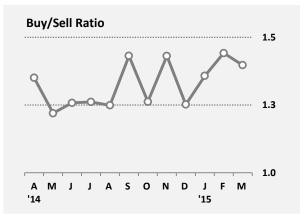


# Corporate Bonds: Odd-Lot Customer Transaction Trend Summary





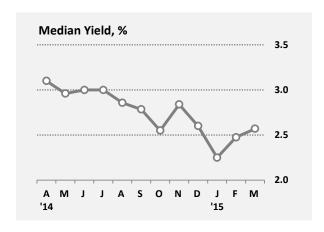


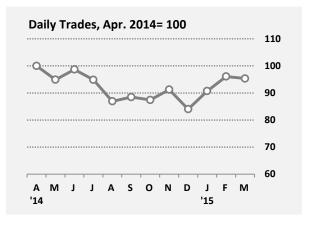


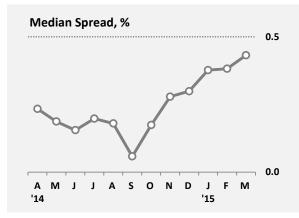
- Based on odd-lot customer transactions (<100M) reported in TRACE.
- Median yields and spreads are based on all odd-lot customer buy transactions.
- Spread for each transaction is calculated against the Treasury yield for the same maturity.

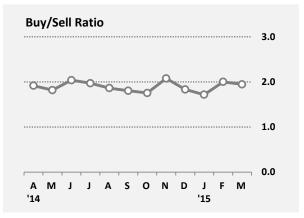


# Municipal Bonds: Odd-Lot Customer Transaction Trend Summary









Source: RTRS (MSRB's Real-time Transaction Reporting System) and Tradeweb Direct as of 3/31/2015.

- Based on odd-lot customer transactions (<100M) reported in MSRB.
- Median yields and spreads are based on all odd-lot customer buy transactions.
- Spread for each transaction is calculated against the Treasury yield for the same maturity.



# Corporate Bonds: Top 20 Most Active Issuers

#### March 2015

|    |                      |                                    |     |                  | 0/ af          | Num of           | D/C-II            | Dollar Vol.          | Median Yield (%), Investor Buys |      |      |     |      |  |  |
|----|----------------------|------------------------------------|-----|------------------|----------------|------------------|-------------------|----------------------|---------------------------------|------|------|-----|------|--|--|
|    | Issuer<br>Reference* | * Issuer Name                      |     | Issues<br>Traded | % of<br>Trades | Num of<br>Trades | Buy/Sell<br>Ratio | Traded (in Millions) | 1Y                              | 3Y   | 5Y   | 10Y | 20Y  |  |  |
| 1  | JPM                  | JP MORGAN CHASE                    | Α   | 480              | 3.6            | 13,021           | 1.4               | 286                  | 0.7                             | 1.6  | 2.3  | 3.3 | 6.0  |  |  |
| 2  | ВАС                  | BANK OF AMERICA                    | BBB | 577              | 3.3            | 12,242           | 1.2               | 265                  | 1.2                             | 2.0  | 2.5  | 3.7 | 3.8  |  |  |
| 3  | GS                   | GOLDMAN SACHS                      | BBB | 704              | 3.1            | 11,364           | 1.1               | 277                  | 0.9                             | 1.9  | 2.4  | 3.4 | 4.6  |  |  |
| 4  | GE                   | GENERAL ELECTRIC                   | AA  | 451              | 3.0            | 11,104           | 1.0               | 255                  | 0.6                             | 1.4  | 2.3  | 3.0 | 3.9  |  |  |
| 5  | С                    | CITIGROUP                          | BBB | 273              | 2.3            | 8,296            | 1.9               | 205                  | 1.0                             | 1.8  | 2.3  | 3.6 | 4.4  |  |  |
| 6  | MS                   | MORGAN STANLEY                     | BBB | 678              | 2.1            | 7,703            | 0.9               | 204                  | 0.9                             | 1.8  | 2.4  | 3.5 | 1.0  |  |  |
| 7  | WFC                  | WELLS FARGO                        | Α   | 177              | 1.9            | 6,980            | 1.6               | 167                  | 0.9                             | 1.4  | 2.2  | 3.2 | 3.4  |  |  |
| 8  | PBR                  | PETROBRAS                          | ВВ  | 23               | 1.8            | 6,469            | 1.1               | 179                  | 6.2                             | 7.3  | 7.4  | 7.1 | 7.8  |  |  |
| 9  | Т                    | AT&T                               | BBB | 58               | 1.5            | 5,561            | 2.3               | 126                  | 1.0                             | 1.9  | -    | 3.1 | 4.8  |  |  |
| 10 | VZ                   | VERIZON                            | BBB | 68               | 1.4            | 5,279            | 1.4               | 113                  | 1.0                             | 1.9  | 2.5  | 3.2 | 4.8  |  |  |
| 11 | RIG                  | TRANSOCEAN INC                     | ВВ  | 14               | 1.4            | 5,112            | 4.8               | 97                   | 2.1                             | 7.1  | 9.4  | 8.1 | 10.0 |  |  |
| 12 | нвс                  | HSBC                               | Α   | 440              | 0.9            | 3,319            | 0.9               | 135                  | 0.8                             | 1.7  | 3.0  | 3.5 | 4.9  |  |  |
| 13 | BCS                  | BARCLAYS                           | Α   | 476              | 0.9            | 3,202            | 0.9               | 60                   | 1.1                             | 1.7  | 2.4  | 3.1 | 3.5  |  |  |
| 14 | FCX                  | FREEPORT-MCMORAN COPPER & GOLD INC | BBB | 18               | 0.8            | 2,851            | 5.7               | 60                   | -                               | 2.6  | 3.7  | 5.1 | 6.1  |  |  |
| 15 | BRK                  | BERKSHIRE HATHAWAY                 | Α   | 124              | 0.8            | 2,841            | 0.8               | 74                   | 0.7                             | 1.2  | 3.2  | 2.8 | 4.5  |  |  |
| 16 | AAPL                 | APPLE INC                          | AA  | 18               | 0.8            | 2,785            | 1.6               | 73                   | 0.4                             | 1.3  | 1.7  | 2.6 | -    |  |  |
| 17 | FTR                  | FRONTIER COMMUNICATIONS CORP       | ВВ  | 21               | 0.7            | 2,668            | 1.9               | 47                   | -                               | 4.2  | 5.5  | 6.7 | 7.9  |  |  |
| 18 | CLF                  | CLIFFS NATURAL RESOURCES           | С   | 5                | 0.7            | 2,407            | 0.2               | 29                   | -                               | 12.1 | 14.9 | -   | -    |  |  |
| 19 | CHRC                 | REVIVAL PENTE TABERNACLE           | N/R | 124              | 0.7            | 2,404            | 32.9              | 21                   | -                               | -    | -    | -   | 7.0  |  |  |
| 20 | AXP                  | AMERICAN EXPRESS                   | Α   | 38               | 0.6            | 2,356            | 1.1               | 54                   | 0.9                             | 1.5  | 2.1  | 3.2 | -    |  |  |

- Based on odd-lot customer transactions (<100M) reported in TRACE.
- Issuer ratings are based on median rating of traded bonds from each issuer. Bond ratings are from Moody's and S&P.



<sup>\*</sup> Actual issue symbol will vary.

# Corporate Bonds: Top 20 Issuers with Highest Buy/Sell Ratio

#### March 2015

|    |                     |                                    |        |                  |                | Nu    | m of Tra | des   |                   | Dollar Vol.             | Med | ian Yiel | d (%), lı | nvestor | Buys |
|----|---------------------|------------------------------------|--------|------------------|----------------|-------|----------|-------|-------------------|-------------------------|-----|----------|-----------|---------|------|
|    | Issuer<br>Reference | e* Issuer Name                     | Rating | Issues<br>Traded | % of<br>Trades | All   | Buys     | Sells | Buy/Sell<br>Ratio | Traded (in<br>Millions) | 1Y  | 3Y       | 5Y        | 10Y     | 20Y  |
| 1  | OUTR                | OUTERWALL INC                      | BB     | 2                | 0.4            | 1,320 | 1,306    | 14    | 93                | 19                      | -   | 6.4      | -         | -       | -    |
| 2  | CHRC                | REVIVAL PENTE TABERNACLE           | N/R    | 124              | 0.7            | 2,404 | 2,333    | 71    | 33                | 21                      | -   | -        | -         | -       | 7.0  |
| 3  | EAC                 | Erickson Air-Crane Incorporated    | В      | 1                | 0.2            | 815   | 770      | 45    | 17                | 6                       | -   | -        | 12.9      | -       | -    |
| 4  | NBR                 | NABORS INDS INC                    | BBB    | 6                | 0.5            | 1,710 | 1,603    | 107   | 15                | 36                      | 2.0 | 3.7      | 4.9       | 5.5     | -    |
| 5  | DISH                | DISH DBS CORP                      | ВВ     | 11               | 0.3            | 1,143 | 1,050    | 93    | 11                | 21                      | 2.1 | 3.5      | 4.7       | 5.2     | -    |
| 6  | NE                  | NOBLE HLDG INTL LTD                | BBB    | 13               | 0.4            | 1,435 | 1,314    | 121   | 11                | 30                      | 1.9 | 3.7      | 5.4       | 6.0     | -    |
| 7  | WIN                 | WINDSTREAM CORP                    | В      | 7                | 0.3            | 988   | 878      | 110   | 8                 | 20                      | -   | 4.3      | 6.2       | 7.8     | -    |
| 8  | MUR                 | MURPHY OIL CORP                    | ВВВ    | 6                | 0.3            | 1,052 | 929      | 123   | 8                 | 23                      | -   | 2.7      | -         | 4.5     | -    |
| 9  | EBAY                | EBAY INC                           | Α      | 11               | 0.6            | 2,132 | 1,820    | 312   | 6                 | 51                      | 0.6 | 1.4      | 2.5       | 3.5     | -    |
|    | FCX                 | FREEPORT-MCMORAN COPPER & GOLD INC | ВВВ    | 18               | 0.8            | 2,851 | 2,426    | 425   | 6                 | 60                      | -   | 2.6      | 3.7       | 5.1     | 6.1  |
| 11 | ACT                 |                                    | BBB    | 17               | 0.4            | 1,326 | 1,101    | 225   | 5                 | 29                      | -   | 1.8      | 2.9       | 3.4     | 4.3  |
| 12 | RIG                 | TRANSOCEAN INC                     | ВВ     | 14               | 1.4            | 5,113 | 4,233    | 880   | 5                 | 97                      | 2.1 | 7.1      | 9.4       | 8.1     | 10.0 |
| 13 | LINE                | Linn Energy, LLC                   | В      | 7                | 0.3            | 946   | 781      | 165   | 5                 | 16                      | -   | -        | 11.9      | 10.6    | -    |
| 14 | IEP                 | ICAHN ENTERPRISES                  | ВВ     | 4                | 0.3            | 1,143 | 925      | 218   | 4                 | 25                      | -   | 3.8      | 4.7       | -       | -    |
| 15 | L                   | CNA FINL CORP                      | Α      | 24               | 0.3            | 1,199 | 964      | 235   | 4                 | 26                      | 1.0 | 2.1      | 2.9       | 3.7     | 6.0  |
| 16 | ALLY                | ALLY FINANCIAL                     | ВВ     | 67               | 0.4            | 1,460 | 1,167    | 293   | 4                 | 36                      | 2.2 | 3.2      | 3.7       | 4.4     | 5.4  |
| 17 | EMC                 | EMC CORP                           | Α      | 3                | 0.2            | 777   | 610      | 167   | 4                 | 14                      | -   | 1.5      | 2.0       | 3.2     | -    |
| 18 | PSEC                | PROSPECT CAPITAL CORPORATION       | ВВВ    | 142              | 0.3            | 1,178 | 918      | 260   | 4                 | 22                      | 2.5 | 4.5      | 3.7       | 5.1     | 4.4  |
| 19 | WFT                 | WEATHERFORD INTL LTD BERMUDA       | ВВВ    | 12               | 0.3            | 1,261 | 966      | 295   | 3                 | 29                      | 1.6 | 3.7      | 5.3       | -       | 7.2  |
| 20 | СНК                 | CHESAPEAKE ENERGY                  | ВВ     | 15               | 0.6            | 2,042 | 1,558    | 484   | 3                 | 43                      | 3.2 | -        | 6.3       | 5.7     | 2.0  |

- Based on odd-lot customer transactions (<100M) reported in TRACE.
- The top 20 issuers are selected among top 100 most active issuers in odd-lot TRACE.
- Issuer ratings are based on median rating of traded bonds from each issuer. Bond ratings are from Moody's and S&P.
- \* Actual issue symbol will vary.



# Corporate Bonds: Top 20 Issuers with Lowest Buy/Sell Ratio

#### March 2015

| Issuer |      |                          |        | Issues | % of           | Num of Trades |       |       | - Dun/Call     | Dollar Vol.          | Median Yield (%), Investor Sells |            |      |     |     |  |
|--------|------|--------------------------|--------|--------|----------------|---------------|-------|-------|----------------|----------------------|----------------------------------|------------|------|-----|-----|--|
|        |      | * Issuer Name            | Rating | Traded | % OI<br>Trades | All           | Buys  | Sells | Buy/Sell Ratio | Traded (in Millions) | 1Y                               | <b>3</b> Y | 5Y   | 10Y | 20Y |  |
| 1      | МСР  | MOLYCORP INC DEL         | С      | 4      | 0.3            | 966           | 90    | 876   | 0.1            | 5.5                  | 436.5                            | 164.1      | 29.1 | -   | -   |  |
| 2      | CLF  | CLIFFS NATURAL RESOURCES | С      | 5      | 0.7            | 2,407         | 362   | 2,045 | 0.2            | 28.6                 | -                                | 15.6       | 14.9 | -   | -   |  |
| 3      | DELL | DELL                     | ВВ     | 8      | 0.3            | 1,173         | 233   | 940   | 0.2            | 28.4                 | 2.3                              | 3.3        | 4.0  | -   | 6.4 |  |
| 4      | UBS  | UBS                      | A      | 199    | 0.3            | 948           | 299   | 649   | 0.5            | 23.9                 | 1.5                              | 2.1        | 3.6  | 4.3 | -   |  |
| 5      | TWC  | TIME WARNER              | BBB    | 15     | 0.3            | 1,010         | 332   | 678   | 0.5            | 24.1                 | -                                | 2.4        | 2.8  | 3.7 | 4.9 |  |
| 6      | AA   | ALCOA                    | BBB    | 11     | 0.5            | 1,732         | 579   | 1,153 | 0.5            | 41.5                 | -                                | 3.0        | 3.8  | 4.7 | 5.6 |  |
| 7      | MET  | METLIFE                  | A      | 21     | 0.3            | 1,056         | 361   | 695   | 0.5            | 23.0                 | 1.0                              | 1.8        | 2.5  | 3.0 | 3.9 |  |
| 8      | RBS  | ROYAL BANK OF SCOTLAND   | BBB    | 85     | 0.2            | 811           | 285   | 526   | 0.5            | 21.5                 | 1.5                              | 3.1        | 2.7  | 4.4 | 4.9 |  |
| 9      | CRBM | DYNCORP INTL INC         | В      | 24     | 0.3            | 1,179         | 419   | 760   | 0.6            | 24.3                 | -                                | 14.9       | 5.2  | 7.8 | 7.6 |  |
| 10     | AIG  | AIG                      | BBB    | 41     | 0.3            | 1,180         | 475   | 705   | 0.7            | 29.9                 | 2.3                              | 1.6        | 2.4  | 4.6 | 4.0 |  |
| 11     | VOD  | VODAFONE                 | BBB    | 14     | 0.4            | 1,296         | 528   | 768   | 0.7            | 28.4                 | -                                | 1.7        | 2.2  | 3.2 | 4.6 |  |
| 12     | cs   | CREDIT SUISSE            | Α      | 268    | 0.6            | 2,165         | 899   | 1,266 | 0.7            | 37.3                 | 8.0                              | 2.2        | 2.8  | -   | -   |  |
| 13     | UAL  | UNITED AIRLINES          | В      | 31     | 0.3            | 1,113         | 468   | 645   | 0.7            | 30.0                 | 7.2                              | 4.3        | 4.9  | 3.6 | -   |  |
| 14     | CMCS | COMCAST                  | A      | 41     | 0.4            | 1,507         | 646   | 861   | 0.8            | 38.7                 | 0.9                              | 1.4        | 2.2  | 2.8 | 4.0 |  |
| 15     | csco | CISCO                    | AA     | 12     | 0.3            | 1,033         | 446   | 587   | 0.8            | 22.0                 | 0.7                              | 1.7        | 2.0  | 2.7 | 4.0 |  |
| 16     | INTC | INTEL CORP               | Α      | 9      | 0.3            | 930           | 403   | 527   | 0.8            | 21.8                 | 0.8                              | 1.2        | -    | 2.7 | 1.4 |  |
| 17     | MT   | ArcelorMitta             | ВВ     | 10     | 0.4            | 1,465         | 642   | 823   | 0.8            | 37.0                 | 2.4                              | 3.8        | 4.9  | -   | 7.4 |  |
| 18     | BRK  | BERKSHIRE HATHAWAY       | Α      | 124    | 0.8            | 2,841         | 1,247 | 1,594 | 0.8            | 74.0                 | 0.7                              | 1.3        | 2.4  | 2.9 | 4.8 |  |
| 19     | HPQ  | HEWLETT PACKARD          | ВВВ    | 20     | 0.5            | 1,870         | 836   | 1,034 | 0.8            | 47.0                 | 1.2                              | 1.7        | 2.9  | 3.5 | -   |  |
| 20     | DB   | DEUTSCHE BANK            | Α      | 160    | 0.4            | 1,295         | 579   | 716   | 0.8            | 27.2                 | 1.2                              | 1.6        | -    | 3.3 | -   |  |

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- The top 20 issuers are selected among top 100 most active issuers in odd-lot TRACE.
- Issuer ratings are based on median rating of traded bonds from each issuer. Bond ratings are from Moody's and S&P.
- \* Actual issue symbol will vary.



# Corporate Bonds: Top 20 Most Bought Issues

#### March 2015

|    |                              | Issuer     |        |          |        | Numl  | ber of T | rades | Dollar Vol.            | Median Yield, % |       | Median Price |       |
|----|------------------------------|------------|--------|----------|--------|-------|----------|-------|------------------------|-----------------|-------|--------------|-------|
|    | Issue                        | Reference* | Coupon | Maturity | Rating | Buys  | Sells    | Total | Traded (in<br>Million) | Buys            | Sells | Buys         | Sells |
| 1  | OUTERWALL INC                | OUTR       | 6.000  | Mar-19   | ВВ     | 1,305 | 14       | 1,319 | 18.6                   | 6.4             | 6.8   | 98.6         | 97.2  |
| 2  | TRANSOCEAN INC               | RIG        | 6.500  | Nov-20   | ВВ     | 1,031 | 176      | 1,207 | 22.1                   | 9.4             | 10.0  | 87.4         | 85.0  |
| 3  | CITIGROUP INC                | С          | 5.875  | Mar-49   | ВВ     | 982   | 4        | 986   | 26.8                   | -               | -     | 101.2        | 100.9 |
| 4  | ERICKSON INC                 | EAC        | 8.250  | May-20   | В      | 770   | 45       | 815   | 6.1                    | 12.9            | 13.3  | 82.9         | 81.7  |
| 5  | BANK OF AMERICA CORP         | BAC        | 6.100  | Mar-49   | ВВ     | 763   | 34       | 797   | 24.3                   | -               | -     | 102.3        | 100.5 |
| 6  | TRANSOCEAN INC               | RIG        | 6.000  | Mar-18   | ВВ     | 697   | 99       | 796   | 16.5                   | 7.1             | 8.0   | 97.0         | 94.7  |
| 7  | GASTAR EXPL INC NEW          | GST        | 8.625  | May-18   | С      | 681   | 16       | 697   | 5.6                    | 11.2            | 11.3  | 93.2         | 93.1  |
| 8  | US STEEL CORP                | Х          | 7.500  | Mar-22   | В      | 603   | 72       | 675   | 9.8                    | 7.2             | 7.3   | 101.1        | 100.8 |
| 9  | CHESAPEAKE ENERGY CORP       | СНК        | 3.503  | Apr-19   | ВВ     | 588   | 82       | 670   | 14.6                   | -               | -     | 98.5         | 97.8  |
| 10 | VERIZON COMMUNICATIONS INC   | VZ         | 4.500  | Sep-20   | BBB    | 585   | 171      | 756   | 12.9                   | 2.5             | 2.6   | 110.1        | 109.5 |
| 11 | FRONTIER COMMUNICATIONS CORP | FTR        | 8.500  | Apr-20   | ВВ     | 583   | 37       | 620   | 6.0                    | 5.5             | 5.6   | 112.9        | 112.4 |
| 12 | GRAFTECH INTL LTD            | GTI        | 6.375  | Nov-20   | В      | 558   | 50       | 608   | 4.2                    | 10.7            | 9.9   | 82.0         | 84.9  |
| 13 | TRANSOCEAN INC               | RIG        | 7.500  | Apr-31   | ВВ     | 553   | 46       | 599   | 7.2                    | 10.3            | 10.1  | 78.5         | 79.4  |
| 14 | ACTAVIS FUNDING SCS          | ACT        | 3.450  | Mar-22   | BBB    | 522   | 12       | 534   | 9.3                    | 3.1             | 3.2   | 101.1        | 101.6 |
| 15 | JPMORGAN CHASE & CO          | JPM        | 6.750  | Aug-49   | BBB    | 516   | 121      | 637   | 15.1                   | -               | -     | 110.1        | 108.0 |
| 16 | COACH INC                    | сон        | 4.250  | Apr-25   | BBB    | 503   | 11       | 514   | 12.1                   | 4.1             | 4.1   | 101.5        | 101.0 |
| 17 | BANK OF AMERICA CORP         | BAC        | 6.500  | Oct-49   | ВВ     | 493   | 32       | 525   | 15.9                   | -               | -     | 106.8        | 104.9 |
| 18 | NABORS INDS INC              | NBR        | 5.100  | Sep-23   | BBB    | 485   | 14       | 499   | 10.1                   | 5.5             | 5.9   | 97.3         | 94.4  |
| 19 | APPLE INC                    | AAPL       | 2.400  | May-23   | AA     | 484   | 381      | 865   | 22.4                   | 2.6             | 2.6   | 98.6         | 98.3  |
| 20 | TRANSOCEAN INC               | RIG        | 5.050  | Dec-16   | ВВ     | 482   | 53       | 535   | 12.2                   | 4.5             | 5.2   | 101.2        | 100.2 |



<sup>-</sup> Based on odd-lot customer transactions (<100M) reported in TRACE.

<sup>-</sup> Ratings (AAA, AA, A, BBB, BB, B, C) are based on aggregate ratings from Moody's and S&P (when available).

<sup>\*</sup> Actual issue symbol will vary.

# Corporate Bonds: Top 20 Most Sold Issues

#### March 2015

|    |                              | Issuer     |        |          |        | Numb | er of T | rades | Dollar Vol.            | Median Yield, % |       | Median Price |       |
|----|------------------------------|------------|--------|----------|--------|------|---------|-------|------------------------|-----------------|-------|--------------|-------|
|    | Issue                        | Reference* | Coupon | Maturity | Rating | Buys | Sells   | Total | Traded (in<br>Million) | Buys            | Sells | Buys         | Sells |
| 1  | MOLYCORP INC DEL             | МСР        | 10.000 | Jun-20   | С      | 74   | 858     | 932   | 5.4                    | 29.3            | 29.1  | 50.0         | 50.4  |
| 2  | CLIFFS NATURAL RESOURCES     | CLF        | 4.800  | Oct-20   | С      | 19   | 724     | 743   | 6.8                    | 15.8            | 14.9  | 60.6         | 62.7  |
| 3  | JPMORGAN CHASE & CO          | JPM        | 7.900  | Apr-49   | BBB    | 471  | 686     | 1,157 | 21.8                   | -               | -     | 108.1        | 107.7 |
| 4  | CLIFFS NATURAL RESOURCES     | CLF        | 4.875  | Apr-21   | С      | 36   | 583     | 619   | 7.3                    | 15.2            | 13.9  | 60.1         | 63.7  |
| 5  | VODAFONE GROUP PLC NEW       | VOD        | 1.500  | Feb-18   | BBB    | 81   | 513     | 594   | 8.1                    | 1.6             | 1.7   | 99.6         | 99.5  |
| 6  | FRONTIER COMMUNICATIONS      | FTR        | 8.125  | Oct-18   | BB     | 9    | 508     | 517   | 4.8                    | 3.9             | 4.2   | 113.7        | 112.5 |
| 7  | PETROBRAS INTL               | PBR        | 5.375  | Jan-21   | ВВ     | 300  | 462     | 762   | 20.2                   | 7.5             | 7.7   | 90.3         | 89.4  |
| 8  | PETROBRAS GLOBAL FINANCE B V | PBR        | 4.375  | May-23   | BB     | 235  | 457     | 692   | 16.3                   | 7.0             | 7.1   | 83.8         | 83.0  |
| 9  | APPLE INC                    | AAPL       | 2.400  | May-23   | AA     | 484  | 381     | 865   | 22.4                   | 2.6             | 2.6   | 98.6         | 98.3  |
| 10 | WELLS FARGO & COMPANY        | WFC        | 7.980  | Feb-49   | BBB    | 455  | 354     | 809   | 19.3                   | -               | -     | 110.1        | 109.3 |
| 11 | UNITED CONTL HLDGS INC       | UAL        | 6.000  | Apr-15   | В      | 28   | 344     | 372   | 10.6                   | 6.0             | 6.0   | 100.2        | 100.0 |
| 12 | GENERAL ELECTRIC CO          | GE         | 5.250  | Dec-17   | AA     | 152  | 341     | 493   | 8.8                    | 1.3             | 1.3   | 110.6        | 110.4 |
| 13 | DELL INC                     | DELL       | 5.875  | Jun-19   | BB     | 41   | 333     | 374   | 6.7                    | 3.9             | 3.7   | 107.6        | 108.5 |
| 14 | CLIFFS NATURAL RESOURCES     | CLF        | 5.900  | Mar-20   | С      | 84   | 323     | 407   | 5.4                    | 14.9            | 17.0  | 69.0         | 63.5  |
| 15 | JPMORGAN CHASE & CO          | JPM        | 4.400  | Jul-20   | Α      | 155  | 290     | 445   | 8.9                    | 2.4             | 2.6   | 109.7        | 109.1 |
| 16 | GENERAL ELEC CAP CORP MTN BE | GE         | 5.875  | Jan-38   | AA     | 91   | 290     | 381   | 8.1                    | 3.9             | 4.0   | 128.9        | 127.9 |
| 17 | PETROBRAS GLOBAL FINANCE B V | PBR        | 3.000  | Jan-19   | ВВ     | 195  | 274     | 469   | 12.8                   | 7.1             | 7.4   | 86.4         | 85.5  |
| 18 | LINCOLN NATL CORP IND        | LNC        | 7.000  | May-66   | BBB    | 131  | 264     | 395   | 6.4                    | -               | -     | 99.7         | 96.1  |
| 19 | -                            | нвнс       | -      | -        | N/R    | 218  | 261     | 479   | 3.9                    | -               | -     | 24.8         | 24.4  |
| 20 | ALCOA INC                    | AA         | 5.950  | Feb-37   | BBB    | 31   | 256     | 287   | 7.7                    | 5.4             | 5.6   | 106.5        | 105.0 |



<sup>-</sup> Based on odd-lot customer transactions (<100M) reported in TRACE.

<sup>-</sup> Ratings (AAA, AA, A, BBB, BB, B, C) are based on aggregate ratings from Moody's and S&P (when available).

<sup>\*</sup> Actual issue symbol will vary.

## **Appendix**

## **Maturity**

We consider the following maturity ranges for maturity buckets. TTM is Time to Maturity in years.

```
1Y: 0.5 <= TTM <= 1.5

3Y: 2 <= TTM <= 4

5Y: 4 < TTM <= 6

10Y: 7.5 <= TTM <= 12.5

20Y: 15 <= TTM <= 25
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## Rating

Rating buckets (AAA, AA, A, BBB, HY) in yield matrix are based on aggregate ratings from Moody's and S&P (when available).

For Corporate, we only consider transactions in bonds that are rated by both rating agencies.

- Corporate AAA: Bonds rated AAA by both rating agencies.
- Corporate AA: Bonds rated AA by both rating agencies.
- Corporate A: Bonds rated A by both rating agencies.
- Corp BBB: Bonds rated BBB by both rating agencies.
- Corporate High Yield: Bonds rated High Yield by both rating agencies.

(Transactions in corporate bonds that are rated as AA by one agency and as A by another agency are excluded.)

- Municipal AAA: Bonds rated AAA by both rating agencies, or AAA by one agency and not rated by another agency.
- Municipal AA: Bonds rated AA by both rating agencies, or AA by one agency and not rated by another agency.
- Municipal A: Bonds rated A by both rating agencies, or A by one agency and not rated by another agency.
- Municipal BBB: Bonds rated BBB by both rating agencies, or BBB by one agency and not rated by another agency.
- Municipal High Yield: Bonds rated High Yield by both rating agencies, or High Yield by one agency and not rated by another agency.

(Transactions in municipal bonds that are rated as AA by one agency and as A by another agency are excluded.

Transactions in municipal bonds that are rated as AA by one agency and not rated by the other agency are included.)



## **Disclosures**

This report represents certain customer trades in securities that have been reported by dealers to FINRA's Trade Reporting and Compliance Engine ("TRACE"), and the Municipal Securities Rulemaking Board ("MSRB"). The report does not necessarily reflect all transactions that were effected on dates noted. There is the possibility of errors or delays in the trade submission process. Prices for transactions vary with market conditions and can be affected by trade size and other factors. The information provided has been obtained from sources deemed to be reliable, however Tradeweb Direct does not guarantee the accuracy of the information contained in this report.

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